



From left, Marco Magni with Leonello and Marco Colombo

From a drafting table to an aerospace platform, passing through ship installations, petroleum rigs, electrical plants. He who has more, gives more; Monteco Srl is not afraid of challenges. Monteco, doing design and production for third parties for plants and special machinery, in just 20 years has constructed its own international success. Founded in 1995, thanks to the synergy between Marco Magni (ceo) and Leonello Colombo (president), Monteco is today an innovative company in the field of systems production for the energy, ship, environmental, aerospace, and automobile sectors, both for its treatment and purification of products (mud, lubricants, fuels, water) as for its recovery of heat and for its management of fluids and gases. An ample range of the complex applications which Monteco develops alongside the client, following him step by step. “For us this is truly a partnership - explains Marco Magni -. We work with the client starting from his original idea, carrying out feasibility studies. Then, thanks to our technical office, we are able to give form and substance to his ideas, taking care of all the phases of pro-

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*Technologically evolved
systems for difficult
challenges*

duction and installation, in addition to final or on-site testing and training support for the final user”. These services make a difference with respect to competitors. “The plants that we make are installed in every corner of the world - continues Leonello Colombo -. Therefore the quality with which they are made is extremely important to avoid having to handle technical problems in difficult situations. This is why our clients are the first to ask us for and use our final testing service, bringing us their final clients, in order to be able to have results that can be certified along with the certainty that production

standards are truly at an extremely high level”. “We are flexible, dynamic, and oriented towards finding solutions to our clients’ problems – explains Marco Colombo, project manager -. Our systems find space inside of very hi-tech construction sites, but are created above all thanks to the skills and ability of our people who work for Monteco. This is why we invest in a constant way in the internal training of the whole of our staff”. With 50 employees; 4,500 sq. meters of production surface, 700 sq. meters of offices and meeting rooms at the client’s disposition, and a yearly average of over 100,000 welds carried out, Monteco is close to closing its budget with almost 10 million euros of earnings. But it is the growth in the last five years, seen by its average increase of +20%, which is yet more meaningful. “In these years we have had lots of satisfaction – like our participation in the Vega project in French Guyana for Esa, the European Space Agency, but we are focusing on training our personnel further and adding potential in our technical office because only so will we be able to be ready to accept new and prestigious challenges”, concludes Magni.